## UNITED STATES PATENT AND TRADEMARK OFFICE



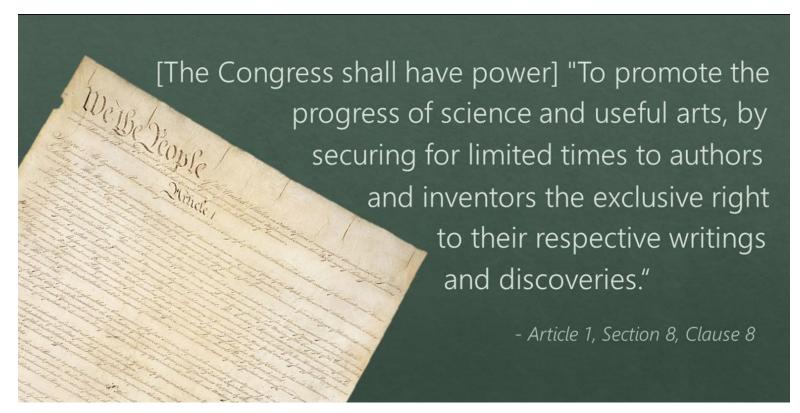
## **USPTO** and the Tech Hubs

Elizabeth Dougherty, Eastern Regional Outreach Office – Director Mary Fuller, Western Regional Office – Regional Director Molly Kocialski, Rocky Mountain Regional Office – Regional Director Hope Shimabuku, Texas Regional Office - Regional Director

Tech Hubs Weekly Webinar 1.31.24

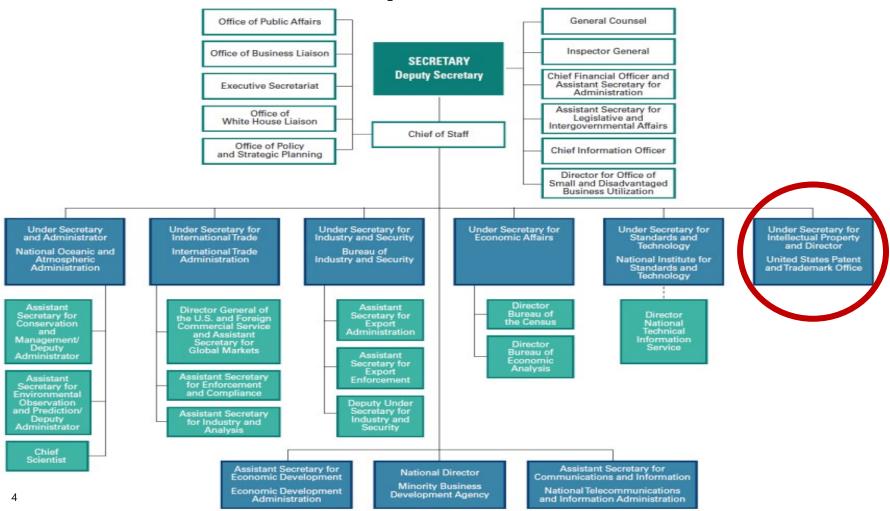


### IP rights found in the US Constitution





### We're Part of the U.S. Department of Commerce!



## The USPTO in FY2023

### 13,452 employees

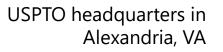
- **8,568** patent examiners
- 756 trademark examining attorneys
- 225 administrative patent judges
- 28 administrative trademark judges

### **Patents**

- 650,519 applications filed
- 346,152
   patents issued

### **Trademarks**

- 737,018 trademark applications
- 414,043
   certificates of registration







## **USPTO Regional Offices**





Southeast Regional Office In Atlanta, GA



# **USPTO** regional office and outreach leadership



Texas
Regional Office
Dallas, Texas



Mary Fuller
Silicon Valley
Regional Office
San Jose, California



James Wilson (Acting) Midwest Regional Office Detroit, Michigan



**Molly Kocialski** Rocky Mountain Regional Office *Denver, Colorado* 



Elizabeth Dougherty
Eastern Regional
Outreach Director
Alexandria, Virginia



## Leveraging IP for Business Success

## IP and the U.S. Economy

### 63 million jobs

44% of all U.S. jobs were in IP Intensive Industries (2019)

~50%

IP Intensive Industries share of Total U.S. GDP (2019)

### \$7.8 trillion

GDP contribution of IP-intensive industries (2019)

### \$1,517/week

(60% higher)

Avg. weekly wages for workers in IP-intensive industries

### ~33% of all jobs

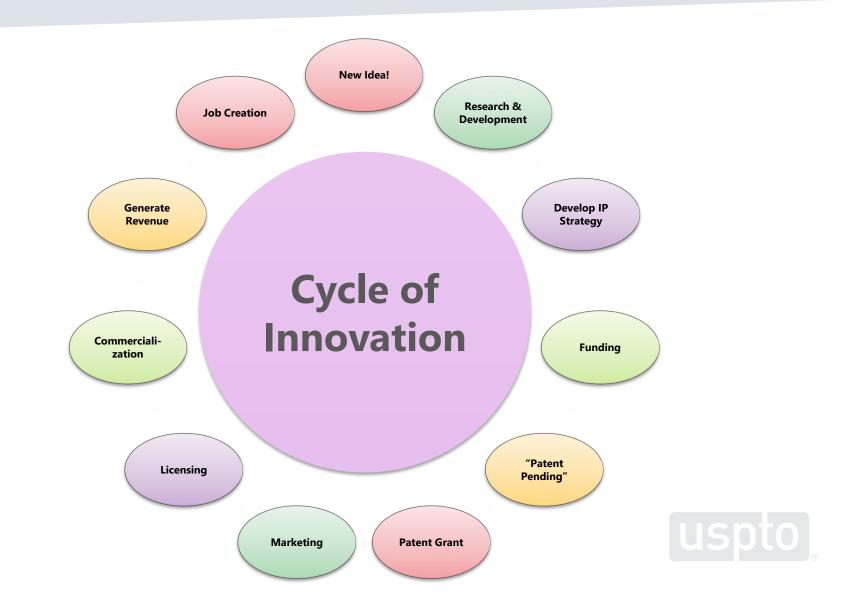
>47M U.S. jobs supported by IP-intensive industries (2019)

### 15.5 million

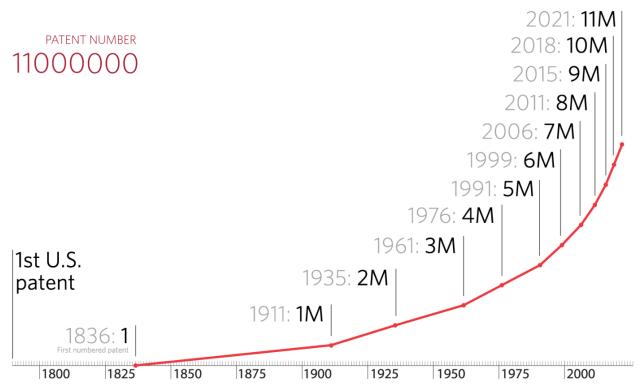
Industry jobs supplying intermediate goods and services (2019)

Sources: Department of Commerce. 2016. "Intellectual Property and the U.S. Economy: 2016 Update". September 26. <a href="https://www.uspto.gov/sites/default/files/documents/IPandtheUSEconomySept2016.pdf">www.uspto.gov/sites/default/files/documents/IPandtheUSEconomySept2016.pdf</a> (January 3, 2018). "Intellectual Property and the U.S. Economy: 2019 Update" (March 17, 2022) <a href="https://www.uspto.gov/sites/default/files/documents/uspto-ip-us-economy-third-edition.pdf">www.uspto.gov/sites/default/files/documents/uspto-ip-us-economy-third-edition.pdf</a>





## **Growth of patents**

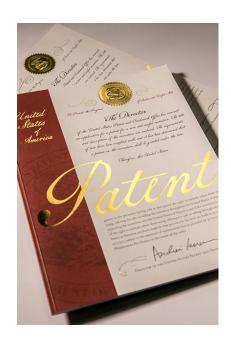




## First patent grant advantages

## Five years from first patent

- 36% employment increase
- 51% increase in sales growth





## First patent grant advantages

- Increases likelihood of additional patents
- Increases quality of patents
  - Number of citations to patents increases 26%
- Facilitates access to capital
- Rewards investors



## **Facilitate Access to Funding**

- 53% increase in probability of VC funding
- Small increase in likelihood of seed round
- 47% increase in probability of 2nd round of funding

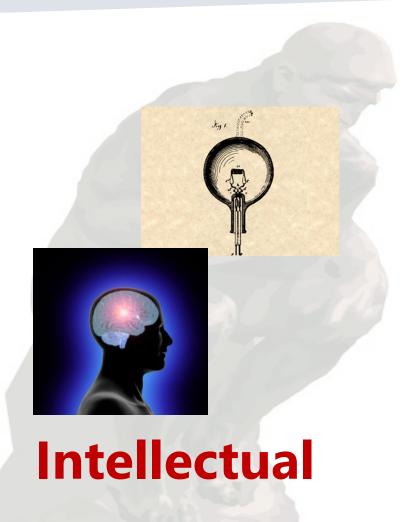


## Value upon Dissolution

- Extraction of value possible even at the end of business lifecycle
- Example: Jawbone estimated value of assets between \$25 and \$40 million



## 4Ws of an IP Strategy







**Property** 

[uspto

## Intellectual property













## IP strategy is a business strategy

- Attractive to investors and buyers
- Deters infringement lawsuits
- Can increase leveraging power
  - Mergers and acquisitions
  - Canary in the coal mine
- Property right that can add value to a company
- Global



### Intellectual Property (IP) Considerations for Your Business

Have you established the following IP programs to velop?	o identify, protect, and use the IP that you de-
$\square$ Invention Harvesting or Mining System	
☐ Invention Disclosure System	
☐ Licensing/IP Monetization Strategy	
☐ Enforcement Strategy	
☐ IP Portfolio Management System	
☐ Trade Secret Theft Program	
Have you thought about how you will deal with IP ownership in the following employment contexts?	
☐ Former employees	
☐ Current employees -Including those who may have multiple jobs or own their own business Including potential employees under a non-compete agreement	
☐ Contractors - Work for Hire - Joint Developments	
Have you thought about the IP rights you need to operate your business in the following con-	
☐ Software licenses	☐ Intellectual Property licenses
☐ Joint Development Agreements - With universities and non-profits - With Federal, state, and local governments - With other companies	☐ Procurement agreements and purchase orders with suppliers and vendors
	☐ Intellectual Property Insurance
	■ Non-disclosure agreements

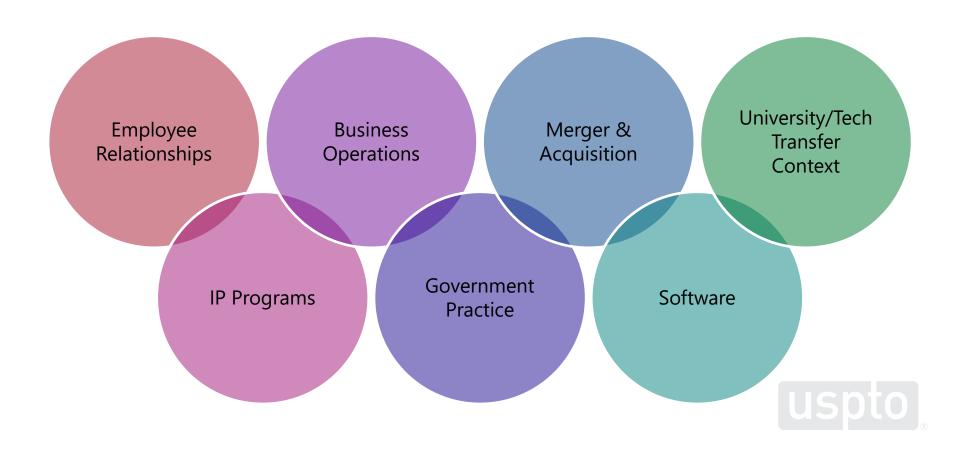
### Intellectual Property (IP) Considerations for Your Business

have you looked at it highes when you are purchasing or sening a company or a line or business.
$\ \square$ Transferred (received or sold) intellectual property assets and the associated rights
☐ Chain of title for the intellectual property asset
$\ \square$ Representations and warranties securing the intellectual property right
$\ \square$ Third party rights encumbering the intellectual property asset
$\ \square$ Software licenses and rights transferred with the software license
Are you working with a university or a government entity and have you considered IP ownership in the following context?
☐ Joint Development Agreements
☐ Government license and march-in rights
☐ Technology transfer ability
$\ \square$ Ownership of work developed by professors and students (undergraduate & graduate)
☐ Technology developed under secrecy orders
What are your intellectual property obligations for the software that you purchased or licensed?
☐ Audits and reporting requirements
☐ Usage of open source software
☐ Clickwrap Agreements
☐ Shrinkwrap Licenses
$\ \square$ Development projects and software code development with mix of new and licensed software





## Where do IP rights come into play?



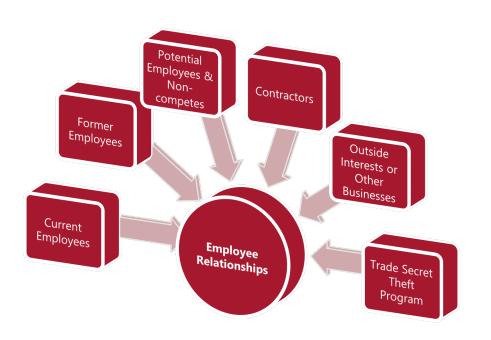
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- ☐ Invention Harvesting or Mining System
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- Enforcement Strategy
- ☐ IP Portfolio Management System
- ☐ Trade Secret Theft Program



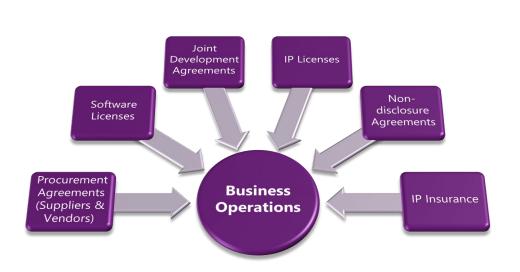
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- ☐ Former employees
- ☐ Current employees
  - ☐ Including those who may have multiple jobs or own their own business
  - Including potential employees under a non-compete agreement
- Contractors
  - Work for Hire
  - Joint Developments

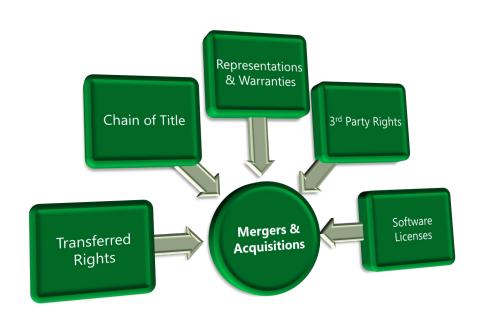


## Have you thought about the IP rights you need to operate your business in the following context?



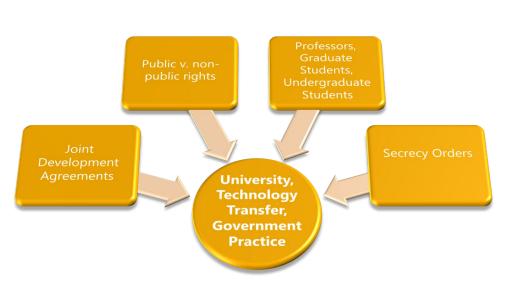
- □ Software licenses
- Joint Development Agreements
  - ☐ With universities and non-profits
  - ☐ With Federal, state, and local governments
  - With other companies
- ☐ Intellectual Property licenses
- Procurement agreements and purchase orders with suppliers and vendors
- ☐ Intellectual Property Insurance
- Non-disclosure agreements

## Have you looked at IP rights when you are purchasing or selling a company or a line of business?



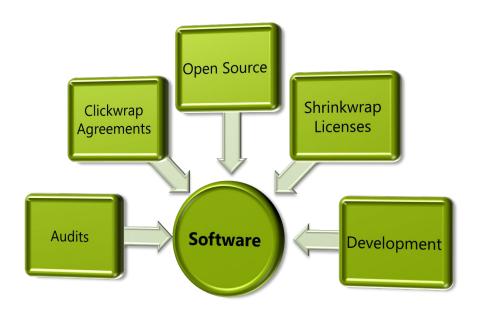
- ☐ Transferred (received or sold) intellectual property assets and the associated rights
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# Are you working with a university or a government entity and have you considered IP ownership in the following context?



- ☐ Joint Development Agreements
- ☐ Government license and march-in rights
- ☐ Technology transfer ability
- ☐ Ownership of work developed by professors and students (undergraduate & graduate)
- ☐ Technology developed under secrecy orders

## What are your intellectual property obligations for the software that you purchased or licensed?



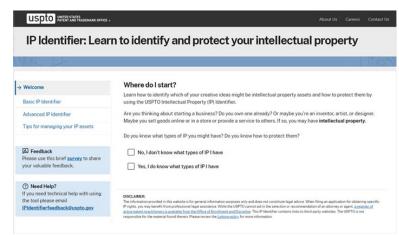
- Audits and reporting requirements
- ☐ Usage of open source software
- Clickwrap Agreements
- ☐ Shrinkwrap Licenses
- Development projects and software code development with mix of new and licensed software

## **USPTO** Resources

## What's next on your IP Journey?

- Use the IP Identifier to:
  - <u>Identify your type of IP assets</u> by answering six brief questions
  - <u>Learn basic information</u> about your identified IP
  - Save the information from your session and a tailored list of resources in a PDF format
  - Access links to other helpful information and resources
  - https://IPIdentifier.uspto.gov







### **PatentsView**

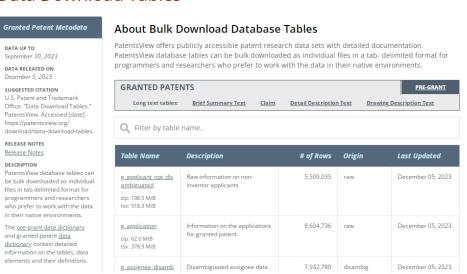
### PatentsView provides:

- 1. Patent Vizualization
- 2. Community Collaborative
- 3. API Tool
- 4. Data Query Builder
- Bulk Data Download

https://patentsview.org/



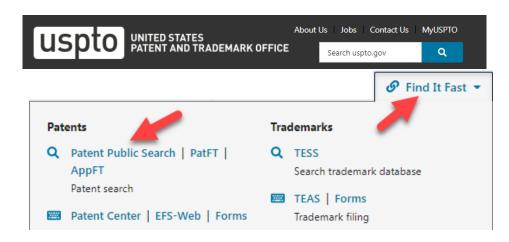
#### Data Download Tables





## **Patent Public Search**

- Visit us at <u>www.uspto.gov</u>
- Patent Public Search a web-based patent search application with modern interfaces that provide enhanced access to prior art.
- Click on Help, FAQs, and training materials to learn more.







## Path to a Patent

**Path to a Patent:** this free training series covers everything from intellectual property basics, to patent searching, to what you'll need to draft and submit your application.





#### About



Learn more about the AccessUSPTO mission to conduct customized education and outreach to participating national organizations and the public.

- > Mission statement
- > Meet the team



#### IP starter toolkit



Discover existing intellectual property and entrepreneurial resources to get your members started in the right direction.

- Accel
- > Inventor and entrepre resources
- > Patent and trademark practitioners
- > Startup resources



#### IP training and events



Take advantage of the USPTO's many ongoing IP events and trainings that are designed for aspiring creators, entrepreneurs, and inventors.

- > Online Path to a Patent program
- > Online Trademark Basics Boot
- Camp
- > In-person patent and trademark boot camps for internet deserts
- > Browse all events



#### Speaker requests



We welcome requests for USPTO executives to speak to the public about our priorities and initiatives. Please complete our speaker request form to start a request:

Speaker request form



## **One-Day Trademark Bootcamps**



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### **AccessUSPTO**

- Collaborates with national organizations whose members have intellectual property needs and connects them to USPTO's free services that can help them grow their business.
- www.uspto.gov/accessuspto





# Patent and Trademark Resource Centers (PTRCs)

- PTRC program administers a nationwide network of public, state, and academic libraries designated to:
  - Disseminate patent and trademark information.
  - Support diverse IP needs to the public
- PTRC library representatives can:
  - Provide access to resources.
  - Explain application process and fee schedule.
  - Demonstrate patent and trademark search tools.
  - Offer classes on IP.
  - Assist to do historical research on patents and trademarks.
  - And much more.
- www.uspto.gov/ptrc



New Mexico - Las Cruces

Texas - Austin; College Station; Dallas; Houston; Lubbock; and San Antonio

Oklahoma - Stillwater

Arkansas - Little Rock

**Louisiana** – Louisiana Invents

Mississippi – Jackson

Alabama – Auburn; Birmingham

## Law school clinics

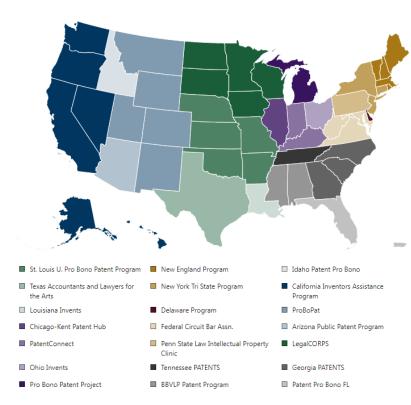
- Over 60 clinics that provide legal services pro bono to the public including to inventors, entrepreneurs, and small businesses
- Clinics provide patent and/or trademark legal services to qualified members of the public who are accepted as a client of a clinic.
- The Law School Clinic Certification Program allows students enrolled in a participating clinic program to practice before the USPTO under the strict guidance of a law school faculty clinic supervisor.
- Email: <u>LawSchoolInformation@uspto.gov</u>
- https://www.uspto.gov/learning-andresources/ip-policy/public-information-aboutpractitioners/law-school-clinic-1





## **USPTO Patent Pro Bono Program**

- Free legal assistance in preparing and filing a patent application for independent inventors and small business
- A nationwide network of independently operated programs that match volunteer patent professionals with financially underresourced inventors and small businesses
- Each regional program provides services for residents of one or more states.
- Requirements includes income, knowledge, and invention.
- Email: <u>probono@uspto.gov</u> for more information





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